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## Austin Ballroom Dancers Board Meeting Minutes August 9, 2015

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Board Members Present: Mark Coughran, Diane Hanus, June Kelly, Pam Maxwell, Thomas Williams

The President called the meeting to order at 12:07 p.m.

Meeting Minutes

The board accepted the Treasurer's financial report for July 2015 as follows.

ABD Financial Report 31 Jul 2015

1. Net worth -- \$19,202.18
2. Profit & Loss for month -- **\$433.22** loss
3. Profit & Loss Year to Date -- **\$872.99** loss
4. Incomes for the month: \$2,457.70
 - Membership dues -- \$290.00
 - Saturday dances -- \$318.00 (one dance)
 - Group class registrations -- \$1,825.00
 - Water sales -- \$22.00
 - Interest -- \$2.70
5. Expenses for the month: \$2,890.92
 - Dance instructors -- \$1,600.00
 - DJ services -- \$125.00 (one dance)
 - Rent for group classes -- \$844.50
 - Rent for Saturday dances -- \$159.00 (one dance)
 - Supplies for Saturday dances -- \$21.00
 - Supplies and Materials -- \$141.42
6. Saturday dances (one dance)
 - Avg gain this month: \$34.00 gain
 - Avg attendance this month: 54
 - Total gain this month: \$34.00 gain
 - Total gain YTD: \$550.50
7. Group Classes
 - Session 1 loss of **\$438.00** with 46 attendance
 - Session 2 loss of **\$133.50** with 59 attendance
 - Session 3 loss of **\$424.00** with 46 attendance
 - Session 4 loss **\$396.00** with 48 attendance
 - Session 5 loss **\$247.50** with 48 attendance (43 of them received Open House Week \$5 discount)
 - Session 6 loss **\$342.00** with 47 attendance

- YTD : \$1981.00 loss

Membership Report

Thomas reported that we have 129 members, with 8 memberships up for renewal (expired on July 31). Thomas will take over from June the reminder emails. Thomas also asked the board's approval to convert numerous old paper documents to electronic archive; this was approved with the suggestion that adequate provision for safety may include electronic copies in multiple locations.

Publicity Report

Beth continues to update our information on social media and community newsletters. There were no new activities to follow-up on this month. Thomas raised another suggestion to use the ABD business cards to promote ABD on a one-on-one basis.

Old Business

1. Approve Fall schedule, instructors, pricing, syllabus; Instructor meeting—The board reviewed new information on proposed venues & pricing for Friday night classes and voted to approve the schedule drafted by June for Tuesday and Thursday classes at HRC. We plan to announce the Fall schedule after meeting with the instructors, which is tentatively set for August 13. The board discussed student comments about the second four-week class in each style of dance. Our intent is that each second four-week class will include new patterns and some review of the basics. We need each instructor to adjust the balance according to enrollment.
2. September Workshop ideas, pricing—All of our regular instructors are interested in offering workshops on September 22-25. Preliminary ideas for the workshops and pricing were discussed.
3. Fall theme dances-Sept 19 membership Drive, Oct 31 Halloween—September 19 will be the Membership Drive Dance, to be promoted in our newsletter and other media. Go Dance agreed to co-host a Halloween dance on October 31 with three rooms of dancing and three DJ's. Go Dance also proposed to repeat the joint holiday dance which was highly successful in 2014. The board voted to hold this on December 5th. The board also agree to hold our usual 3rd Saturday dance on December 19th.
4. Dance playlist-Legal considerations, Responsibility for creation and updating—the board discussed these aspects of the proposed playlist to be administered by board members. Diane has discussed the legal ramifications with Go Dance management. Thomas and Diane will continue to work on this.

New Business

1. Costco card—The board agreed that we will not renew Phyllis's personal Costco card.
2. Chin-Long's garage—the board will meet soon at Chin-Long's residence to relieve him of several boxes of ABD supplies.
3. Other topics for Saturday dances—Diane and Thomas brought up again the topic of DJ's announcing each style of dance. This is important for many of our dancers and needs to be emphasized with our DJ's.

The meeting was adjourned at 1:57 p.m.