

Austin Ballroom Dancers

Board Meeting Minutes

January 18, 2020

The meeting was called to order at 6:10 pm at Austin Uptown Dance.

Board Members Present: Margaret Melton, Mark Coughran, Fred Ferate, Fredric Rhoads, Sonia Rhoads. Quorum was established.

Meeting Minutes:

The Board voted to approve the minutes of the December 7 board meeting.

Officer Reports:

1. **President:** Margaret announced that she, Fred Ferate, and Mark Coughran will cover class registration at the beginning of Session 2 on February 4 and 6 while Fredric and Sonia Rhoads are out of town.
2. **Vice President:** No additional news since the Dec. 7 meeting report, which noted that DJs and mini-lessons have been arranged for ABD dances through February, 2020.
3. **Secretary:** The minutes for the December 7 board meeting have been distributed, and six e-mail flyers have been sent out since that date, plus renewal reminders for memberships expiring Jan. 1 and Feb. 1.
4. **Treasurer:** Fredric presented summaries of ABD financial transactions through the end of December 2019.
 1. Net income in December (Total Income – Total Expenses = \$4,113.00 - \$892.74) was \$3,220.26. (Fredric noted that the Total Expenses refers only to December expenses which were paid as of Dec. 31, and some New Year's Eve expenses are not included.)
 2. The change in Total Current Assets from a year ago (Dec. 31, 2018) is \$4,712.46 (23.4%), with Total Current Assets as of Dec. 31, 2019 = \$24,858.55.
 3. ABD Saturday night dances through Dec.7 have brought a net gain of \$1,308.00.
 4. Attendance at 2019 group classes was down for most of the year, with monetary losses in all but one of the 11 monthly class sessions, but because of membership dues and other income, ABD still has a YTD positive net income for 2019.

5. Program Director: Sonia reported that in each of the January 2020 Session 1 ABD classes, attendance has increased slightly from November (ABD offered no regular classes in December because of the holidays). She noted that we need to have new members fill out a new member form.

6. Publicity Officer (Vacant): No report.

Old Business:

- 1. New Year's Eve Dance Recap:** ABD sold 102 tickets (43 members at \$40, 44 guests at \$50, and 15 last minute purchases at \$60). Total receipts were \$4,568.64, with expenses of \$3,773.42, for a net profit of \$795.22. This appears to have been ABD's most profitable NYE Dance since at least 2008.
- 2. Instructor pay for classes not taught:** Tabled for now. The Board intends to develop a clear policy.
- 3. Asian New Year dance on February 15:** Mark will confirm times for the Chinese Dance performance with Tom Apel.
- 4. Syllabus for ABD classes:** Tabled for now.
- 5. New ABD website:** Tabled for now.

New Business:

- 1. 2020 New Year's Eve Dance venue, music:** The board authorized Margaret to negotiate with Austin Uptown Dance and the Nash Hernandez Septet to set up the next ABD NYE Dance using this past year's dance as a model. She will try to have Uptown agree in the new contract to allow ABD at least 8 hours while the studio is closed for set-up before and clean-up after the dance. (Margaret has since announced that Uptown agreed to these terms, and the contract with them has been signed.)
- 2. Advertising opportunities:** Board members will continue to explore different ways that ABD can get more information out to the public about our club, as economically as possible.

The next board meeting is scheduled for 6:00 pm on Saturday February 29, 2020 at Austin Uptown Dance. (This date was later changed to March 21, 2020, because of rescheduling the Feb. 29 dance to March 7, and the fact that several board members could not be available on March 7.) (The March 21 date was then moved to a teleconference meeting on March 15, due to concerns about the coronavirus epidemic.)

The meeting was adjourned at 7:00 pm.